

MOANA SURFRIDER, A WESTIN RESORT & SPA, WAIKIKI

2365 Kalakaua Avenue, Honolulu, Hawaii 96815

2012 Reception Information & Booking Guidelines - Weddings

Please read the following carefully, then sign, date and return one copy for our files:

Deposits

A non-refundable deposit of \$2,000.00 is required to confirm your function space and date. This means that your \$2,000.00 deposit will not be returned to you if you cancel your event for any reason. Your \$2,000.00 deposit will however, be applied to your final payment. Should you request to change the date of your function we will require an additional deposit (not refundable) of \$2,000.00.

Payments

Prepayment of 50% of the expected food revenue, room rental, ceremony site fees and tax must be received no later than ninety (90) days prior to the date of your event. Full prepayment must be received no later than 30 days prior to the planned event. All prepayment is non-refundable.

A guarantee count of all attending guests is required at least three (3) business days prior to your event.

At the conclusion of the function, an itemized account, less deposit, will be presented to you. Any balance will be due upon the conclusion of the event, on the day of the event.

Function room minimum requirements and room rental fees

Please note there are minimum food revenue requirements for the use of our function spaces.

These minimum revenue requirements are for food only, and do not include beverage or other charges. Please view page 8 of this booking policy for the current food minimums. In addition to the required food minimums, all our event locations require a onetime room rental/setup fee as shown. Additional set-up fees may apply for certain special requests. Please check with your catering sales manager.

Time-availability

All **morning events** are to be held between 6:00 a.m. and 10:00 a.m. Within a maximum time frame of 3 hours

All **lunch events** are to be held between 11:00 a.m. and 3:00 p.m. Within a maximum time frame of 4 hours

All **dinner events** are to be held between 5:30 p.m. and 11:30 p.m. Within a maximum time frame of 5 hours

All **"outdoor" dinner events** must conclude by 10:00pm due to noise/sound restrictions

All events on the **diamond lawn and terrace** are to begin at 6:00 p.m. and conclude no later than 10:00 p.m.

Guests / sleeping rooms

For guests who wish to stay at our hotel in conjunction with your event, please contact the reservations center directly at (808) 921-4640 and ask for either the SPG (Starwood Preferred Guest) rate, or the **"best available rate"**. Guests may book directly on-line at our website www.moana-surfrider.com

We recommend that you secure your rooms as soon as possible as rates are subject to availability and subject to change at any time.

Group rates may be proposed based upon a minimum of 10 rooms contracted on a peak night. Please inquire with our Group Sales Manager, Ms. Doreen Nozoe at 808-931-8401.

Banquet menus

All current banquet menus are now available for viewing on our new e-menu website:

<http://moanasurfrider.westinemenus.com/>

All menu prices and items are subject to change until such a time the banquet event order (BEO) have been signed and returned. Please note all standard food minimums and labor fees will apply based on function room location and final group guest counts.

- All table menus require a minimum of 30 adult guests for breakfast & lunch; 50 adult guests for dinner
- For plated/dinner served meals, a minimum of 30 guests will be required for all meal periods

In the event the food minimums are not met, an additional labor fee ranging from \$500.00 to \$1,000.00 plus tax would apply based on the actual guest count. Please inquire with your Catering Sales Manager.

Pricing for children eating from the adult buffet is as follows:

Age 1-4	free
Age 5-11	3/4 of the full adult price
Age 12 & up	full adult price

Important information

Due to licensing requirements and for quality control, all food and beverage served at hotel must be supplied and prepared by hotel. Menu prices will be confirmed on banquet event orders (BEOs). Due to board of health regulations, absolutely no food items may not be removed/taken out from any function room, during or after the event. All leftover food will be disposed of by the hotel staff.



Food & Beverage effective for events taking place until June 30, 2012

Due to licensing requirements and for quality control, all food and beverage served at Hotel must be supplied and prepared by Hotel. Menu prices will be confirmed on Banquet Event Order (BEOs). A service charge, currently 21% of the total food and beverage revenue (plus all applicable taxes), will be added to all food and beverage charges. Included as part of the service charge is a gratuity (currently 81% of total service charge) that is paid directly to food and beverage service staff. The remainder of the service charge is retained by hotel to cover non-itemized costs of the event. No other fee or charge, including, but not limited to, administrative fees, set up fees, labor fees, or bartender or food station fees, is a tip, gratuity, or service charge for any employee.

Food & Beverage effective for events taking place from July 01, 2012

Due to licensing requirements and for quality control, all food and beverage served at Hotel must be supplied and prepared by Hotel. Menu prices will be confirmed on Banquet Event Order (BEOs). A service charge, currently 21% of the total food and beverage revenue (plus all applicable taxes), will be added to all food and beverage charges. Included as part of the service charge is a gratuity (currently 85% of total service charge) that is paid directly to food and beverage service staff. The remainder of the service charge is retained by Hotel to cover non-itemized costs of the event. No other fee or charge, including administrative fees, set up fees, labor fees, or bartender or food station fees, is a tip, gratuity, or service charge for any employee. Service charge and taxes are subject to change.

Food Tasting

Food tasting may be arranged when selecting from the plated, served menus. Tastings are not offered for buffet items,

Hors d' oeuvres or carved items. The cost for the tasting is \$250++ (plus service charge and tax) and you may select up to three (3) different entrée items. See your catering sales manager for further details.

Cakes and Service Fee

The hotel will allow guests to bring in their own cake (wedding, birthday, graduation, anniversary, etc) to be served at a banquet event. Please ensure that your baker delivers and sets up in a timely and professional manner.

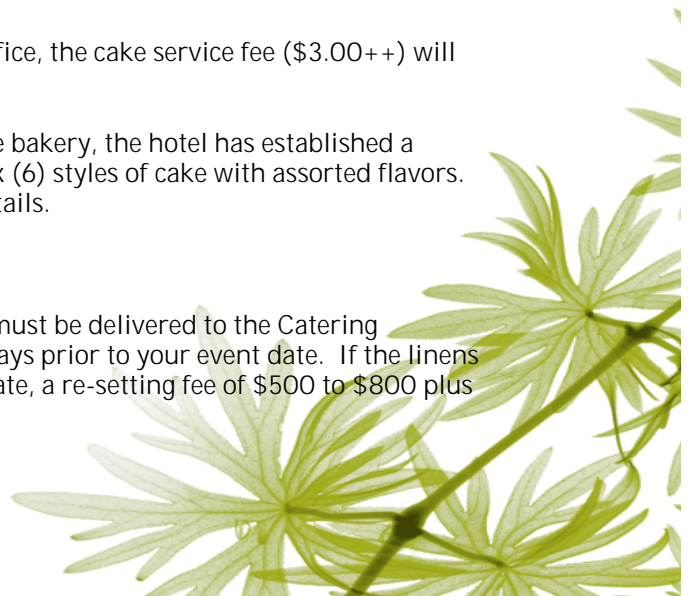
A labor charge of \$3.00++ plus service charge and tax per person (all guests attending) will apply. This charge will cover the costs of plates, utensils, cutting, and serving. Please be advised the hotel does not have any storage/refrigeration space for cakes. All cakes must be delivered directly to the function room on the day of the event, no earlier than 2 hours prior to the start of the event.

Should you opt to order a cake through our catering office, the cake service fee (\$3.00++) will be waived.

Although the Moana Surf rider does not have an on-site bakery, the hotel has established a relationship with a reputable local bakery. We offer six (6) styles of cake with assorted flavors. Please inquire with your catering sales manager for details.

Outsourced Linen

Any outsourced linen (tablecloths, overlays, napkins) must be delivered to the Catering Office/Banquet Department no later than 3 business days prior to your event date. If the linens are not delivered 3 business days prior to your event date, a re-setting fee of \$500 to \$800 plus tax will apply.



Photography

In an effort to maintain a relaxing and welcoming atmosphere for all our hotel guests we will ask that you advise your Catering Sales Manager of your scheduled photo session at your earliest opportunity. We suggest that your photographer familiarize himself with our property beforehand, and move through the hotel in an orderly manner. Understandably, access to private event rooms and our dining outlets, while in service, will be off limits. Our outdoor venue, the Terrace and Diamond Lawn will not be available for photography while the Moana Chapel is in service.

Parking

The parking facilities for the Moana Surfrider are located across the street at the Sheraton Princess Kaiulani Hotel (entrance through Kaiulani Avenue). Parking is based on a first come first serve basis and is not guaranteed. Valet parking service is available at the Moana Surfrider but is extremely limited.

There is a high possibility the valet service will be shut down on days with high valet usage.

Current parking rates are as follows:

- Self parking: \$5.00 per vehicle for up to 12 hours with banquet validation stamp
- Valet parking: \$15.00 per vehicle for up to 12 hours with banquet validation stamp
- Normal hourly parking rates to apply after 12 hours

Prices are subject to change at any time without prior notice.

Limited valet parking is available to hotel and event patrons only.

All vendors (florists, musicians, coordinators, etc) may unload and access Hotel property through the service entrance, located in the basement of the Hotel. All vendors **must self-park** at the Sheraton Princess Kaiulani Hotel located across the street.

A parking validation stamp will be issued to you at the event. The parking validation stamp is the responsibility of the guest. If the stamp is not returned following the end of the function, a \$100.00 fee will be assessed.

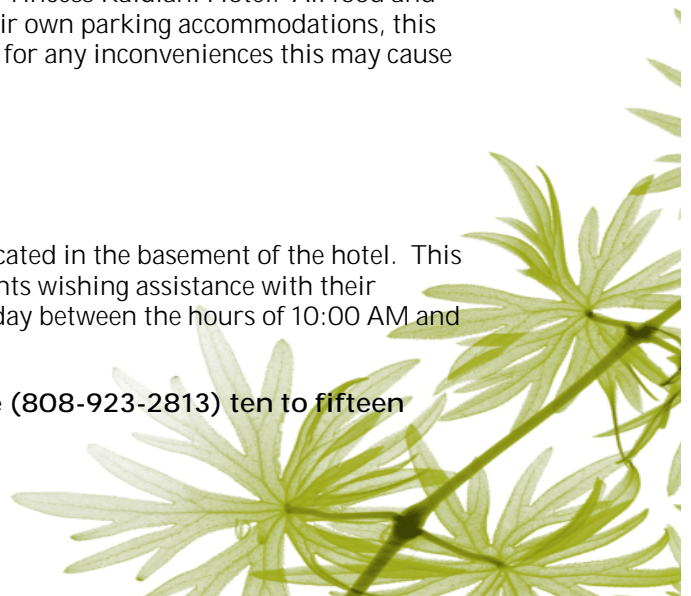
Oversized Vehicle Policy

Unfortunately, the Moana Surfrider, A Westin Resort does not have the facilities to park oversized vehicles. Oversized vehicles are those vehicles at 6 feet & 6 inches or taller, or vehicles too large to fit into the parking garage at the Sheraton Princess Kaiulani Hotel. All food and beverage patrons with oversized vehicles must find their own parking accommodations, this applies to both guest and hired vendors. We apologize for any inconveniences this may cause you.

Deliveries

All deliveries shall be through the loading dock area located in the basement of the hotel. This applies to both client as well as vendor deliveries. Clients wishing assistance with their deliveries should plan to drop off Monday through Friday between the hours of 10:00 AM and 2:00 PM.

Clients are requested to call the Catering Office (808-923-2813) ten to fifteen minutes prior to arriving in the basement.



Vendor set-up may begin no earlier than 2 hours prior to the contracted scheduled time. Vendors will be responsible for transporting their own equipment to and from the function areas. The hotel is not able to provide carts or wagons for vendor use.

No deliveries will be accepted at the porte cochere (main entrance to the hotel)

FUNCTION SPACE DISCRIPTION:

Please visit the following link to take a virtual tour of the Moana Surfrider, A Westin Resort and Spa: <http://moanasurfrider.supertour.com/>

The Roof Garden & Lanais:

The Roof Garden is a glass-enclosed room (large windows on all 4 sides) located on the 6th floor of the historic banyan wing. Two lanai areas overlook the Pacific Ocean & Waikiki Beach.. The room seats a maximum of 40 guests for a served meal and up to 50 guests with limited seating for a cocktail reception. The room is equipped with a CD player & sound system which may be used at no additional charge. The Roof Garden cannot accommodate a dance floor or stage.

A ceremony may be held on one of the lanai areas with limited seating of a maximum of 12 guests.

Diamond Lawn & Terrace:

The Diamond Lawn & Terrace is our premier ocean front, outdoor function area featuring breathtaking views of Waikiki Beach & Diamond Head. The open grass lawn area adjacent to the Terrace which features beautiful simulated white stone, can accommodate events of up to 300 guests+ for a seated dinner, or 400+ for a limited seating cocktail reception. For evening use, the area comes equipped with built in area lighting and a CD player sound system which may be used at no additional charge. Tiki torches and other props are also available for an additional fee to add that Hawaiian touch to your outdoor event.

Event time for use of the Diamond Lawn and Terrace begins at 6:00 PM and concludes at 10:00 AM

The Ballroom:

The Ballroom is located on the 3rd floor of the resorts tower wing. 16' foot high ceilings, beautiful chandeliers, large windows overlooking Kalakaua Avenue at tree-top level, and traditional Victorian era décor. The room seats a maximum of 260+ guests for a plated or buffet-style meal and up to 300+ guests for a cocktail reception. The room may be divided via an air wall and rented separately as the Ballroom 1 and Ballroom 2. The room features retractable projection screens on each side of the room (2 total), as well as a CD player and sound system which may be rented through our Catering office.

Couples having a food and beverage reception serviced by our Catering/Banquet staff may conduct a ceremony for up to 100 seated guests in the Parlor, located next-door to the Ballroom. The set-up cost for a ceremony in the Parlor is \$500.00 plus tax which includes the use of the room with tow standing pedestals for floral arrangements, and up to 100 chairs. Floral arrangements, full chair covers, ministerial services and music are available for an additional charge.

Lani Kai Room:

Experience extraordinary views that feature the famous Moana Banyan Tree & Courtyard, be inspired as you gaze across the pool deck, towards Waikiki Beach, Diamond Head and out over the blue Pacific Ocean. This locale is ideal for meetings of up to 80 guests and receptions up to 150+ guests. Need a break from the event at hand? The open-air patio also located in the Lani Kai room is the perfect are to relax, re-energize and restore your spirit, this 500 square food lanai provides the idyllic setting required to elevate you and your guests senses. This patio space may also provide a scenic ceremony venue.

This room serves as an indoor ceremony location with seating for up to 160 guests. The cost for the use of this room as a ceremony location is \$1,500.00 plus tax for one (1) hour.

For all functions

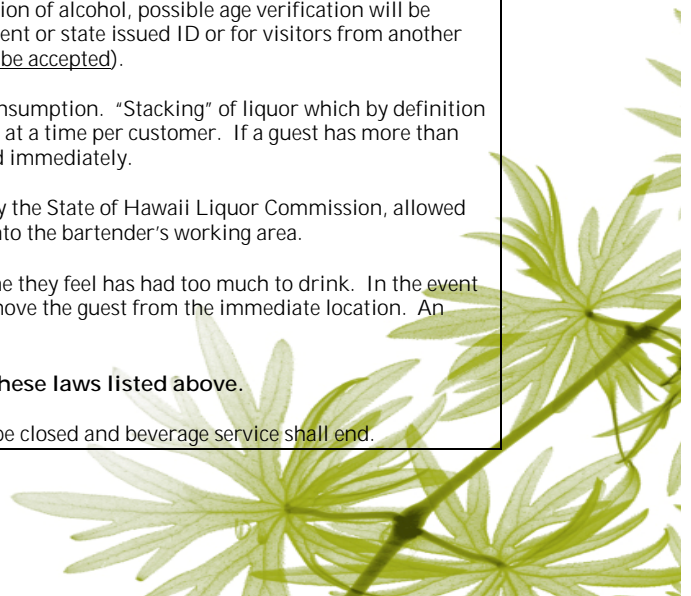
- The hotel will provide the physical set-up of all tables, chairs, dance floor & staging (if applicable), and 1 podium (lectern). The hotel will also provide the following: white linen tablecloths & napkins, chinaware, glassware, silver, mirror centerpieces, table number stands, choice of: white tapered candles with candlesticks, votive candles, or hurricane lamps.
Full chair covers are available at \$8.00 + tax per cover, including a colored sash.
- The hotel will be happy to assist you with the purchase and arrangement of flowers or entertainment at an additional charge.
Should you wish to make arrangements for your own vendors, please ensure your contracted vendors review and return a signed copy of our Vendor Policy to your Catering Sales Manager, as proof of their acknowledgement of our property guidelines.
- The hotel is not responsible for damage or loss of equipment or property belonging to clients and/or their guests. Arrangements may be made for security if needed.
However, additional charges will apply.
- For the safety of our guests, firecrackers and pyrotechnics are prohibited on hotel property as well as fire knife dances are not allowed in any indoor banquet rooms. Fire knife dancers are required to use a safety net, and are not permitted to perform on our stage. In compliance with our Hotel's "no smoking" policy and the smoking ordinance of the City & County of Honolulu, smoking is not allowed in any part of the Moana Surfrider.
- While the hotel reserves the right to monitor the noise level of all events with entertainment, all live bands, discos, and DJ's must conclude playing music no later than 10:00 pm with the exception of the Ballroom and Lani Kai Room which may continue for the duration of your event.
- Entertainers must provide their own sound systems (amplifiers, mixers, microphones, microphone stands, etc.). The hotel may provide these items from our preferred audio visual service – PSAV - at an additional charge. At no time may an outside vendor plug in their equipment to the house/room sound system.
- Disco lights, mirror balls, and smoke machines are prohibited in all of our banquet facilities.
- Corkage, which is the bringing in of your own alcoholic beverages for consumption at a banquet event is strictly prohibited. Any beverage brought to a banquet event will be immediately removed.

Please be advised, the Moana Surfrider, A Westin Resort & Spa adheres to the City & County of Honolulu Liquor Laws.

1. Please advise your guests, in order to prevent underage consumption of alcohol, possible age verification will be asked by the hotel staff at any time in the form of a valid us government or state issued ID or for visitors from another country their passport. (no photo copies, group name lists, etc., will be accepted).
2. Please be advised of the "stacking" laws in regards to beverage consumption. "Stacking" of liquor which by definition means allowing the service for consumption, of more than one drink at a time per customer. If a guest has more than one beverage at any given time, one of the beverages will be removed immediately.
3. At no time is a guest, TC, staff, or anyone who is not authorized by the State of Hawaii Liquor Commission, allowed to help themselves to beverages at the bar, or enter behind the bar into the bartender's working area.
4. The hotel reserves the right to stop the service of alcohol to anyone they feel has had too much to drink. In the event a guest is found to be intoxicated, the Hotel is required by law to remove the guest from the immediate location. An employee of the hotel will escort the guest off property.

No exceptions will be made at anytime, for any reason, to these laws listed above.

If the hotel staff feels these rules are not being followed the bar will be closed and beverage service shall end.



Complimentary Amenities

The following, is a list of complimentary amenities the hotel will provide for you when a certain food revenue amount is met. All items listed below are subject to availability and may be substituted.

All wedding receptions:

A bottle of house brand sparkling wine for the wedding couple/head table, two tapered candles or 3 votive candles for each guest table, and skirting on the bridal table.

Wedding receptions with a minimum of \$6,000 food revenue: (not to include liquor, service charge & tax)

An oceanfront suite for the evening of the event (check-in time at 3:00 p.m. & check-out time is 12:00 p.m.), use of the hotel safety deposit box, and a sparkling wine and honeymoon breakfast for two served in your room the morning following the reception.

Effective July 1, 2011, a new state tax of \$10 per complimentary room night will be charged to your account during your stay.

Wedding receptions with a minimum of \$11,000 food revenue: (not to include liquor, service charge & tax)

All of the above amenities plus

- Complimentary standard sleeping rooms for 1-night each to the parents of the bride and the groom. Effective July 1, 2011, a new state tax of \$10 per complimentary room night will be charged to your account during your stay.

Wedding receptions with a minimum of \$15,000 food revenue: (not to include liquor, service charge & tax)

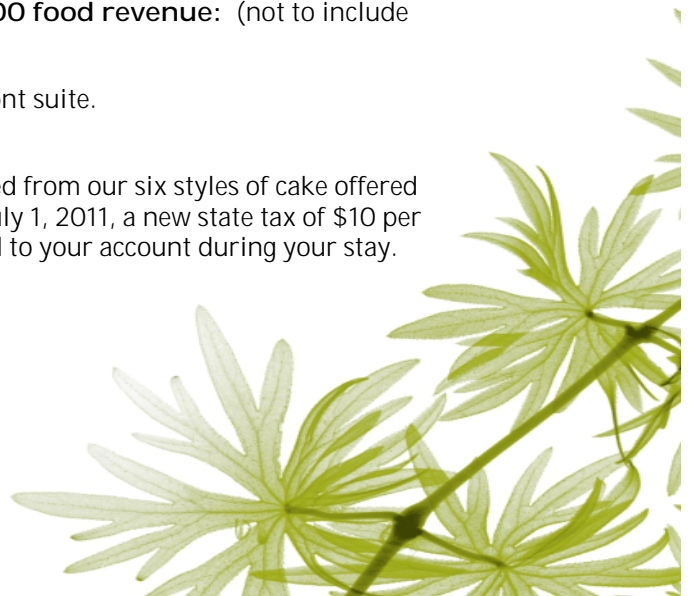
All of the above amenities plus

- Complimentary "50 minutes heavenly massage" for two at the Moana Lani Spa

Wedding receptions with a minimum of \$20,000 food revenue: (not to include liquor, service charge & tax)

All of the above amenities plus 2nd night in an oceanfront suite.

- 2nd night in the oceanfront suite
- Complimentary wedding cake to be selected from our six styles of cake offered (entire cake serves 75 guests). Effective July 1, 2011, a new state tax of \$10 per complimentary room night will be charged to your account during your stay.

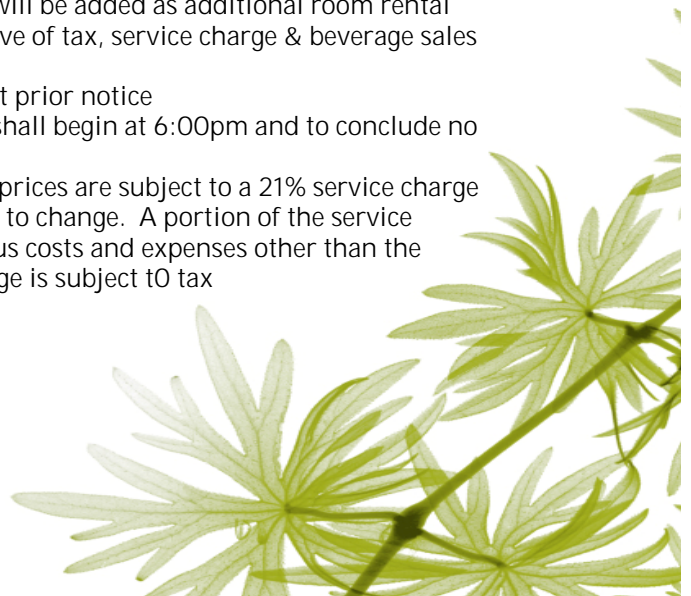


MOANA SURFRIDER, A WESTIN RESORT & SPA, WAIKIKI
2365 Kalakaua Avenue, Honolulu, Hawaii 96822

2011 Banquet (meal function) Required Food Revenue Minimums Per Room			
Room name	Capacity	Lunch (11:00am – 3:00pm)	Dinner (5:30pm – 10:30pm)
The Ballroom Dimension: 70' x 62' Square feet: 4340 sq ft Ceiling height: 16'6"	Banquet: 260 Reception: 300	\$6,000.00++ (Friday – Saturday) \$4,500.00++ (Sunday – Thursday) Room Rental: \$600.00++	\$11,500.00++ (Friday – Saturday) \$8,000.00++ (Sunday – Thursday) Room Rental: \$600.00++
Lani Kai Room Square feet: 3,600 sq ft Patios: 500 sq feet Ceiling height: 8'5"	Banquet: 150 Reception: 200	\$5,500.00++ (Friday – Saturday) \$4,000.00++ (Sunday – Thursday) Room Rental: \$600.00++	\$8,500.00++ (Friday – Saturday) \$6,000.00++ (Sunday – Thursday) Room Rental: \$600.00++
The Roof Garden Dimension: 25' x 22' Square feet: 550 sq ft Ceiling height: 11'6"	Banquet: 40 Reception: 50	\$2,000.00++ (Friday – Saturday) \$1,500.00++ (Sunday – Thursday) Room Rental: \$600.00++	\$3,000.00++ (Friday – Saturday) \$2,000.00++ (Sunday – Thursday) Room Rental: \$600.00++
Diamond Lawn & Terrace Total Square feet: 8,940 sq ft	Banquet: 300 Reception: 400	Not available for morning & afternoon functions	Dinner (06:00 PM-10:00 PM) \$10,500.00++ (Friday – Saturday) \$6,000.00++ (Sunday – Thursday) Room Rental: \$2,500.00++ (includes rain back up room)

++ indicates "plus service charge and tax"

- § Minimums may be subject to an increase on certain holiday dates
- § Additional setup fees may apply for certain special setups
- § Room rental rates shown above to apply in addition to food minimums
- § If food minimums are not met, the difference will be added as additional room rental
- § The above minimum food revenues are exclusive of tax, service charge & beverage sales (food only).
- § Rates are subject to change at any time without prior notice
- § All events on the Diamond Lawn and Terrace shall begin at 6:00pm and to conclude no later than 10:00pm
- § All Room Rental charges and food & beverage prices are subject to a 21% service charge + the current Hawaii State tax, and are subject to change. A portion of the service charge is retained by the hotel to pay for various costs and expenses other than the wages and tips of our employees. Service charge is subject to tax



Moana Surfrider, A Westin Resort & Spa

Reception information & booking guidelines, including the banquet room food revenue minimums per room

Total of 9 pages

Please sign below in acknowledgement of the document.

Accepted & Approved by:

Name

date

date of event

(document revised 3/30/2012)

